

# **Contact Center Overview**

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# CUSTOMER SERVICE DIVISION: OUR BUSINESS STRATEGY

We strive to provide best-inclass service. We believe that great service stems from great people that work in a happy, engaging, and productive environment. Therefore, if we hire great people and treat them well, in turn, they will treat our customers well and provide extraordinary service.

#### **Customer Service Division**



## A Contact Center agent's role

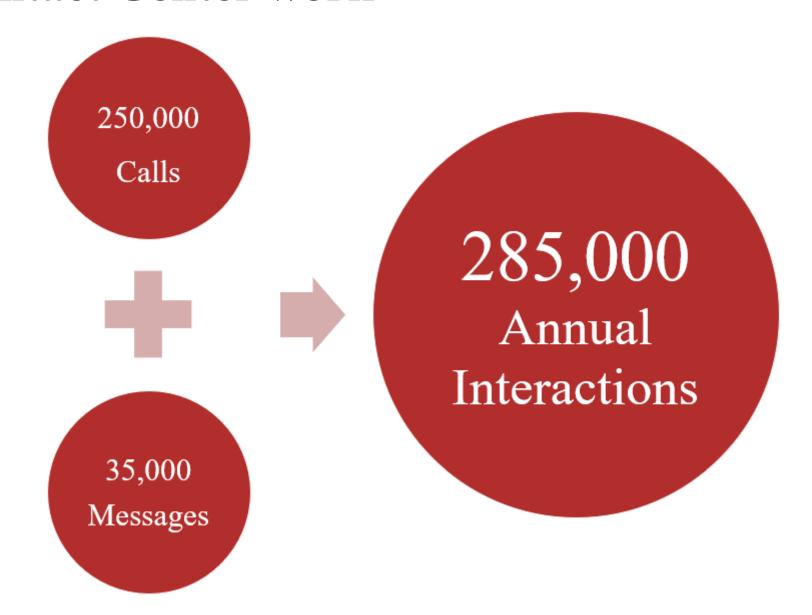
- >Providing quality and timely service to our members and beneficiaries
- Ensuring the security of our member's accounts
- ➤ Partnering with and representing many areas of CalSTRS



To our members, we are the voice of CalSTRS.

To our colleagues in other divisions, we are the voice of our members.

#### **Our Contact Center work**



# Identifying and preparing talent

#### Recruiting

- Process
- What we look for in the ideal candidate

#### Training

- Content
- Seven-week
   New Employee
   Training (NET)
- Learn and apply approach

# Ongoing Development

- Coaching
- Refreshers
- Updates
- Career support and development



# Our support structure



# How we ensure our quality



# **Contact Center performance**

| Service Performance Objective Measure  | Target   | FYTD    |
|--|----------|---------|
| Contact Center calls answered within 30 seconds  | 75%      | 92%     |
| Average speed to answer calls  | 90 sec   | 14 sec  |
| Abandoned calls  | < 3%     | 0.45%   |
| Members expressing a high level of satisfaction with service<br>during their most recent Contact Center experience (calls) | 75%      | 95%     |
| Average # of business days to respond to online messages   | < 2 days | < 1 day |
| Members expressing a high level of satisfaction with service during their most recent Contact Center experience (messages) | 75%      | 78%     |

### Points of pride

- ✓ An after-call survey was implemented to receive real-time feedback from our customers. Since then, over 70,000 customers responded to our survey and were 97% satisfied with their experience with the agent.
- ✓ Customer Service Division team members transitioned from a remote to a hybrid work environment while maintaining a high level of service for our members/beneficiaries.
- ✓ Our leaders have a high degree of focus for developing their direct reports.
- ✓ We strive for a culture of continuous improvement and innovation to ensure the best possible customer experience.
- ✓ The staff-led committees and workgroups that contribute to our division's success.

#### Our future

- Continue to engage in activities that will have a positive impact on our customers, our team members and our work environment.
- Ensure no service level interruption as we move to 200 Waterfront.
- Leverage and implement new technology to achieve our goals and create a low-effort customer experience.